



# STATE OF IOWA

CHESTER J. CULVER  
GOVERNOR

SUSAN E. VOSS  
COMMISSIONER OF INSURANCE

PATTY JUDGE  
LT. GOVERNOR

January 5, 2010

Lori Hoelscher  
Broker Educational Sales & Training  
7137 Congress St.  
New Port Richey, FL 34653

Re: Waiver of Classroom

Dear Lori,

This is to inform you that we have approved the waiver requested to substitute Broker Educational Sales and Training's self-study 8-hour course 75254 for the required classroom course.

Please contact me with any questions you may have.

Sincerely,

A handwritten signature in black ink, appearing to read "Becky R. Blum".

Becky R. Blum

Senior Health Insurance Specialist

Iowa Insurance Division

515-281-8245